

# ***Supply Chain Management Improves Value***

**MiCyn**

***(814) 467-3521***

***(814) 341-0168 (cellular)***

***micyn@pa.net***

**... Are you improving value and improving cash flow?**

**... If yes – great**

**... *If not* and need assistance, I have implemented solutions**

**... One page shows how to make it happen**

# Supply Chain Management

**HIGHER  
PROFITS**



**IMPROVED  
CASH  
FLOW**

**IMPROVED  
CAPITAL INTENSITY**  
(Invested Capital)



## REVENUE

- **INCREASED** throughput *100%+*
- **OPTIMUM**, reliable suppliers
- **DECREASED** line shut-downs & missed revenue opportunities

## COST

- **REDUCED** purchased costs *12%-22%*
- **IMPROVED** on-time delivery, lead time  
**REDUCED** *80%-90%*
- **IMPROVED** quality, product defects  
**REDUCED** *40%-50%*
- **PROCESS IMPROVEMENTS**

## WORKING CAPITAL

(cash + inventories + A/R) – Current Liabilities

- **INCREASED** inventory turns
- **REDUCED** inventory *50%-90%*
- **IMPROVED** payment terms with suppliers

## TECHNOLOGY

- **INCREASED** use of Purchasing Programs

# ***Next step – contact us***

**Michael McCracken**

**MiCyn**

**Office: (814) 467-3521**

**Cell: (814) 341-0168**

**email: [micyn2@gmail.com](mailto:micyn2@gmail.com)**

**web site: [www.micynconsulting.com](http://www.micynconsulting.com)**